VENDOR CONTRACT

Between		and
	(Company Name)	

THE INTERLOCAL PURCHASING SYSTEM (TIPS) For

Compressed Natural Gas Conversion, Repairs, Filling Stations
CONTRACT #1102716

General Information

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

Definitions

PURCHASE ORDER is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

PREMIUM HOURS are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the TIPS member for each delivery order and noted in the delivery order proposal as a line item during negotiations.

REGULAR HOURS are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

Terms and Conditions

Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or

Tax exempt status

repair of buildings.

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit

exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

- Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
- Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

Renewal of Contracts

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

Pricing

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

The Vendor agrees to promptly lower the cost of any product purchased through TIPS following a reduction in the manufacturer or publisher's direct cost to the Vendor. Price increases will be honored. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. The normal fee is 2%, but can be negotiated with the Vendor.

Participation Fees

Vendor or vendor assigned dealer contracts to pay the participation fee for all contract sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS contract. Failure to pay the participation fee will result in termination of contract. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 1. Indemnity for Personality Contracts. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and

hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, Texas Loc. Gov'T Code, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

Multiple Vendor Awards

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

o Providing material that does not meet the specifications of the contract;

- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

TIPS Member Purchasing Procedures

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop

work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of awarded vendor.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion.

Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge. Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

Survival Clause

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Order Fulfiller shall survive expiration or termination of the Contract.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Services

When applicable, performance bonds will be required on construction or labor required jobs over \$100,000 and payment bonds on jobs over \$25,000 or awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

Project Delivery Order Procedures

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this contract when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

Scheduling of Projects

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS

member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

Support Requirements

If there is a dispute between the awarded vendor and TIPS member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Special Terms and Conditions

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Contracts:** All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
- <u>Promotion of Contract</u>: It is agreed that Vendor will encourage all eligible entities to
 purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor
 and not through TIPS contract is not acceptable to the terms and conditions of this contract
 and will result in removal of Vendor from Program. Vendor is expected to use marketing
 funds for the marketing and promotion of this contract.
- <u>Daily Order Confirmation</u>: All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
- <u>Vendor custom website for TIPS</u>: If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1st of each month.
- <u>Back Ordered Products</u>: If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.

Check one of the following responses to the General Terms and Special Terms and Conditions: () We take no exceptions/deviations to the general and/or special terms and conditions. (Note: If none are listed below, it is understood that no exceptions/deviations are taken.) () We take the following exceptions/deviations to the general and/or special terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking

exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on

your exceptions/deviations below:

Exceptions:	

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information	
Bid Creator Email Phone Fax Bid Number	Karen Walton Internal Support Specialist Karen.Walton@tips-usa.com (903) 575-2761 (866) 929-4402	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686 Kim Thompson, TIPS Office Manager	Address Contact Department Building	
Title Bid Type	Compressed Natural Gas Conversion, Repairs, Filling Stations RFP	Department Building		Floor/Room Telephone Fax	
Issue Date Close Date Need by Date	8/1/2016 08:00 AM (CT) 9/9/2016 03:00:00 PM (CT)	Floor/Room Telephone Fax Email	+1 (866) 839-8477 +1 (866) 839-8472 bids@tips-usa.com	Email	
Supplier Inforn	nation				
Company Address	American Fueling Systems 121 Perimeter Center West Suite 250 Atlanta, GA 30346				
Contact Department Building Floor/Room Telephone Fax Email	1 (770) 3997800 1 (404) 8916073				
Submitted Total	9/8/2016 02:33:20 PM (CT) \$0.00				
By submitting y	your response, you certify that yo	u are authori	zed to represent and bind	your company.	
Signature Eliz	zabeth Crockett		Email ecrock	kett@americanfuelingsystems.com	
Supplier Notes	3				
Bid Notes					
Bid Activities					
Bid Messages					

#	ease review the following and respond Name	Note	Response
Yes - No		Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	
	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	American Fueling Systems (AFS) is a certified minority owned business and a national leader in the alternative fueling industry, providing alternative fuel such as Compressed Natural Gas (CNG) and bio-diesel fuels to the transportation and energy sectors. AFS boasts design/build services, equipment sales, and a consulting team that has advised municipalities and Fortune 500 companies alike on the costs and benefits of adopting an alternative fueling strategy. This unique combination of capabilities and services allows AFS to offer both strong and consistent results for our customers. Our mission is to help your business save money, go green, and buy American by utilizing energy that is cheaper, cleaner, and sourced right here in the USA.
;	Primary Contact Name	Primary Contact Name	Elizabeth Crockett
	Primary Contact Title	Primary Contact Title	Director of Operations
	Primary Contact Email	Primary Contact Email	ecrockett@americanfuelingsystems.com
	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	7703997800
0	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	4048916073
1	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
2	Secondary Contact Name	Secondary Contact Name	Rahim Charania
3	Secondary Contact Title	Secondary Contact Title	Chief Executive Officer

14	Secondary Contact Email	Secondary Contact Email	
			rcharania@americanfuelingsystems.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	7703997800
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	4048916073
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Elizabeth Crockett
19	Admin Fee Contact Email	Admin Fee Contact Email	
			ecrockett@americanfuelingsystems.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	7703997800
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Elizabeth Crockett
22	Purchase Order Contact Email	Purchase Order Contact Email	Elizabeth Crockett
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	7703997800
24	Company Website	Company Website (Format - www.company.com)	www.americanfuelingsystems.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	45-1003558
26	Primary Address	Primary Address	121 Perimeter Center West, Suite 250
27	Primary Address City	Primary Address City	Atlanta
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	GA
29	Primary Address Zip	Primary Address Zip	30346

Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)

American Fueling Systems, AFS, Ingersoll Rand, J-W Power, compressors, alternative fuel, natural gas, CNG, LNG, LPG, compressed natural gas, CNG RFP, natural gas fuel, alternative fueling facility, alternative energy, natural gas service, natural gas providers, gas fleet, CNG fleet, fleet management, CNG buses, CNG city, alternative fuel municipality, facility design, CNG facility design, feasibility, CNG feasibility, alternative fuel feasibility, natural gas providers Texas, Texas natural gas, natural gas providers Arkansas, Arkansas natural gas, natural gas providers Missouri, Missouri natural gas, natural gas providers Oklahoma, Oklahoma natural gas, payment stations, CNG dispensers, CNG storage, CNG use, Texas CNG, Arkansas CNG, Missouri CNG, Oklahoma CNG, Texas alternative energy, Arkansas alternative energy, Missouri alternative energy, Oklahoma alternative energy, Texas alternative fuel, Arkansas alternative fuel, Missouri alternative fuel, Oklahoma alternative fuel, natural gas prices, natural gas rates, natural gas service, CNG vehicles, alternative energy vehicles, biofuel, alternative energy incentives, alternative energy grants, natural gas news, alternative energy news, sustainable energy, sustainability, convert to CNG, alternative energy tax break, CSR, corporate social responsibility, gasoline alternative, gasoline, natural gas stations, alternative fuel stations, save money on gas, natural gas compressors, design, energy commodity, GGE, DGE, green energy, clean energy, clean fuel, biofuel, liquefied natural gas, liquefied propane gas, fuel dealers, support activities and gas operations, acidizing oil and gas field wells on a contract basis, motor vehicle supplies and new parts merchant wholesalers, auto body shop supplies, merchant wholesalers, natural gas distribution, blue gas, carbureted, production and distribution, natural gas liquid extraction, butane, natural, mining, crude petroleum and natural gas extraction, booster pumping station, natural gas transportation, pipeline transportation of natural gas, pipeline, transportation of refined petroleum products, petroleum and petroleum products merchant wholesalers, petroleum bulk stations and terminals, process, physical

distribution and logistics consulting services

31	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Regulations for Contracts document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)	Yes
32	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	No
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Atlanta
34	Company Residence (State)	Vendor's principal place of business is in the state of?	GA
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37)	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
38	Pricing Information:	Pricing information section. (Questions 39 - 42)	(No Response Required)
38 39	Pricing Information: Yes - No	Pricing information section. (Questions 39 - 42) In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	(No Response Required) Yes
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39	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes
39	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section. Pricing submitted includes the TIPS administration fee? Vendor agrees to remit to TIPS the required administration	Yes
39 40 41	Yes - No Yes - No Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section. Pricing submitted includes the TIPS administration fee? Vendor agrees to remit to TIPS the required administration fee? Additional discounts to TIPS members for bulk quantities	Yes No Yes
39 40 41 42	Yes - No Yes - No Yes - No Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section. Pricing submitted includes the TIPS administration fee? Vendor agrees to remit to TIPS the required administration fee? Additional discounts to TIPS members for bulk quantities or scope of work? Average start time after receipt of customer order is	Yes No Yes Yes
39 40 41 42 43	Yes - No Yes - No Yes - No Yes - No Start Time	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section. Pricing submitted includes the TIPS administration fee? Vendor agrees to remit to TIPS the required administration fee? Additional discounts to TIPS members for bulk quantities or scope of work? Average start time after receipt of customer order is working days?	Yes No Yes Yes 30

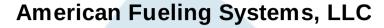
Line Items		
	Response Total:	\$0.00

Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

If the TIPS member anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful?
(Check one)
YES or NO
2. If yes, do you agree to comply with the following federal requirements? (Check one)
YES or NO
2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.
(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
(b) Affirmative steps must include:(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises; (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.
Company NameAmerican Fueling Systems, LLC
Name of authorized representative Elizabeth Crockett
Signature of authorized representative rould
09/07/2016







* Nationally certified by the: GEORGIA MINORITY SUPPLIER DEVELOPMENT COUNCIL

*NAICS Code(s): 211112; 221210; 454310; 541614

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

Required Federal contract provisions of Federal Regulations for Contracts

The following provisions are required to be in place and agreed if the procurement is funded with federal funds. TIPS or its members are the subgrantee or subrecipient by definition in most cases. Not all provisions herein apply to all contracts. Compliance is required as it applies to the individual purchase contract.

Appendix II to Part 200 Contract Provisions for Non-Federal Entity Contracts Under Federal Awards

2 CFR PART 200

These contract provisions are incorporated by reference or attachment into all contracts with your company when TIPS or its members purchase is with federal funds if you respond to a TIPS competitive procurement request for proposals or bid..

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

Federal Rule (1) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Notice: Pursuant to Federal Rule (1) above, when federal funds are expended by TIPS or its members, TIPS or its members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree? YES Mnitial of Authorized Company Official

Federal Rule (2) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (2) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. TIPS OR ITS MEMBERS reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the TIPS OR ITS MEMBERS. Any award under this procurement process is not exclusive and the District reserves the right to purchase goods and services from other vendors when it is in the best interest of the District.

Does vendor agree? YES Mitial of Authorized Company Official

Federal Rule (3) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (3) above, when federal funds are expended by TIPS OR ITS MEMBERS, for all construction contracts awarded by grantees and their contractors or subgrantees, the proposer certifies that during the term of an award, when federal funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with Equal Opportunity Employment laws specifically Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR chapter 60.

Does vendor agree? YES Initial of Authorized Company Official

Federal Rule (4) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (4) above, when federal funds are expended by TIPS OR ITS MEMBERS, during the term of an award for all contracts and subgrants for construction or repair, when Federal Funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with all provisions listed or referenced therein.

Does vendor agree? YES MInitial of Authorized Company Official

Federal Rule (5) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (5) above, when federal funds are expended by TIPS OR ITS MEMBERS, the proposer certifies that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process for construction contracts awarded by grantees and subgrantees the proposer agrees to be in compliance with all requirements listed or referenced therein.

Does vendor agree? YES Minitial of Authorized Company Official

Federal Rule (6) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a

small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (6) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES Initial of Authorized Company Official

Federal Rule (7) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (7) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES Initial of Authorized Company Official

Federal Rule (8) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award \$25,000 or greater (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (8) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies that they are not debarred from receiving a contract from the federal government as provided therein.

Does vendor agree they are not debarred as specified above? YES will initial of Authorized Company Official

Federal Rule (9) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (9) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term and after the awarded term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies to the terms included or referenced in Federal Rule 9 above.

Does vendor certify to the provisions in Federal Rule (9) above? YES with Initial of Authorized Company Official

Federal Rule (10) 2 CFR 200.233 Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Pursuant to Federal Rule (10) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that the awarded vendor retain all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Does vendor agree? YES WInitial of Authorized Company Official

Federal Rule (11) 2 CFR §200.322 Procurement of recovered materials. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19, 2014]

Pursuant to Federal Rule (11) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with mandatory standards and policies relating to Procurement of recovered materials which are listed above.

Does vendor agree they will comply? YES Initial of Authorized Company Official

Company Name American Fueling Systems, LLC

Print name of authorized representative Elizabeth Checkett

Signature of authorized representative Machine Date 9/7/2016

Signature above acknowledges all provisions in this four page document and the vendor/proposer/bidder responses herein to the 11 rules.

SUSPENSION OR DEBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$25,000.00. Contractors receiving individual awards for \$25,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, this bidder:

Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract under the EDGAR, §200.212 Suspension and debarment.

Vendor Name:	American Fueling Systems, LLC
Vendor Address:	121 Perimeter Center West, Suite 250, Atlanta GA30346
Vendor E-mail Address:	ecrockett@americanfuelingsystems.com
Vendor Telephone:	770-399-7800
Authorized Company O	fficial's Name:
Signature of Company (Official: Markett
Nate	September 7, 2016

FELONY CONVICTION NOTICE

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A \underline{or} B \underline{or} C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: Elizabeth Crockett, Dir. of Operations of American Fueling Systems, LLC				
Print Authorized Company Official's Name				
A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.				
Signature of Authorized Company Official:				
B. My firm is not owned nor operated by anyone who has been convicted of a felony: Signature of Authorized Company Official:				
Signature of Authorized Company Official: W/WOCULL				
C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:				
Name of Felon(s):				
Details of Conviction(s):				
Signature of Authorized Company Official:				

CONTRACT Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name:	American Fueling Systems, LLC				
Mailing Address:	121 Perimeter Center West, Suite 250				
City:	Atlanta				
State:	GA				
Zip:	30346				
Telephone Number:	(770) 399-7800				
Fax Number:	(404) 891-6073				
Email Address:	ecrockett@americanfuelingsystems.com	n			
Authorized Signature: Printed Name:	Elizabeth Crockett				
Position:	Director of Operations				
honor the participation be grounds for termina	tal TERM of one year with the option of two ac fee for any sales made based on the TIPS con ition of contract and will affect the award of fu dith Barton	tract. Failure to pay the fee wil			
TIPS Authorized Signatu	ure	Date			
Approved by Region VI	Wayne Fitts	October 27, 2016 Date			
Approved by Region VI	II LJC	Date			

References for American Fueling Systems, LLC

** Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.

Organization	City	State	Contact Name	Contact Phone	Email
DeKalb County, GA	Decatur	GA	William Malone	(404) 294-2927	wcmalone@dekalbcountyga.gov
City of Covington	Covington	GA	Randy Conner	(678) 342-3177	rconner@cityofcovington.org
Federal Bureau of Prisons	Beaumont	TX	Thomas Fronk	(972) 352-4527	tfronk@bop.gov
Municipal Gas Authority of Ge	eoi Kennesaw	GA	Rodney Dill	(678) 819-0914	1 rdill@gasauthority.com
Center for Transporation & th	e Atlanta	GA	Steve Clermont	(404) 606-3498	3 steve@cte.tv



AMERICAN FUELING SYSTEMS **QUALIFICATIONS PACKAGE**



PREPARED BY

Rahim Charania Chief Executive Officer

121 Perimeter Center West, Suite 250 Atlanta, GA 30346 Office: (770) 399-7800

<u>rcharania@americanfuelingsystems.com</u> <u>www.americanfuelingsystems.com</u>



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EXECUTIVE SUMMARY

American Fueling Systems (AFS) is proud to present its qualifications package as an introduction to our brand and capabilities. AFS has extensive experience in the alternative fueling industry, and will be a strong and resourceful partner for your business as you enter this dynamic and growing field. We are confident that as you review our experience, references, and capabilities you will agree that AFS is the team that will best protect your interests and fulfill your needs.

AFS is a certified minority-owned business based in Atlanta, Georgia, and a national leader in the alternative fueling industry, providing compressed natural gas (CNG), liquefied natural gas (LNG) and bio-diesel to the transportation and energy sectors. We offer services that range from delivering LNG to portable power generators to operating fueling stations that provide CNG and bio-diesel to fleet users. In addition, AFS boasts design/build services, equipment sales, and a consulting team that has advised municipalities and Fortune 500 companies alike on the costs and benefits of adopting an alternative fueling strategy. This unique combination of capabilities and services allows AFS to offer both strong and consistent results for our customers. One of the primary advantages of our vertically integrated business is that AFS will be able to offer a holistic solution/service that will encompass every aspect of the facility—from design all the way through operation.

Our mission is to help your business save money, go green, and buy American by utilizing energy that is cheaper, cleaner for our environment, and sourced right here in the United States. By transitioning to alternative fuels, your organization will be part of an elite group that will lead our nation to energy independence and financial stability, all the while helping to increase your bottom line and reduce the toxic omissions created by petroleum-based fuels.

AFS's flagship facility is the largest public CNG fueling station in the state of Georgia. It is the first to offer a price marque, to be located on a major thoroughfare, and to offer an equal level of performance coupled with aesthetic appeal. Our team of highly trained professionals was able to design, permit, and build this facility in a mere seven months, in addition to finishing the project under budget.

Our constant dedication to our customers has resulted in many exciting new projects for AFS. In March 2014, we opened a facility built for the City of Covington, Georgia. AFS was tasked with the design, permit, development, and initial operation of this \$1.6 million facility to be owned and operated by the City of Covington. AFS utilized its extensive experience and strategic solutions to complete this project in five months, and also with a savings to the City on the final budget. AFS has finished all of our projects ahead of time and under budget, and these are results that we are dedicated to repeating for all of our customers.

In November 2015, AFS opened the first CNG facility in Columbus Georgia. Located 4506 Armour Road, the facility is situated 0.2 miles away from I-185, the main artery going through the City of Columbus. AFS's newest facility mirrors many of the design and functionality components of our facility in DeKalb County on Buford Highway. This station is open 24/7/365 and will be able to fuel up to six vehicles simultaneously. Like all AFS facilities, the design allows for future expansion and scalability.



During 2016, AFS will open two facilities in Houston, Texas offering both CNG and bio-diesel. As a domestic leader in the development of alternative fueling infrastructure, AFS has identified tremendous potential for CNG sales in the Houston metro area. The first facility will be located at 7530 East Orem Drive—strategically located between Mykawa Road and Highway 35, inside the outer loop 8. One of the many advantages of this location is its proximity to William P. Hobby Airport, which is less than 4 miles away. In addition, this location is lined with regional distributions centers and industrial parks, including BNSF Railway and FedEx Freight. Current customers in Texas and customers around the area present a tremendous opportunity to develop AFS's potential in Texas. AFS has been working with multiple customers in the area, in their transition to CNG. In addition of the three (3) dual hosed dispensers for CNG, AFS will also offer same number of hoses for diesel vehicles.

In 2015, AFS was awarded contract by the Port of Houston to build an alternative fueling facility at the intersection of Old Highway 146 and Port Road. This station will also feature both CNG and bio-diesel. With these relationships and more, AFS will be opening multiple new fueling facilities in 2016 throughout the Southeast that will service a large number of municipal entities. We are experienced in building some of the largest CNG fueling stations on the market, but also experts in the installation of smaller systems. We are a flexible organization that is experienced with all major CNG equipment manufacturers on the market.

While these attributes have contributed to the successful launch of these facilities, the primary differentiating factor is our dedication to the customer through the constant studying of driving behaviors and fueling habits. This approach to evaluating the ever-changing needs of our customers provides AFS with tremendous insight into fleet operations and consumer behaviors. This knowledge then guides our team to design and build facilities that meet both the spoken and unspoken needs of all the groups utilizing the facility. AFS's perceptiveness and dedication enables our organization to design facilities that evolve with the customer and ensure that these facilities will be viable businesses into to the foreseeable future.

In addition, AFS provides both preventative and on-call maintenance services and guarantees a response time of less than four hours for fueling interruptions that cannot be corrected remotely. Such services are provided 24 hours a day, 7 days a week in order to ensure the continued operation of our facilities at all times of service. We are constantly available to assist customers at our fueling stations, and this dedication has resulted in a downtime at our DeKalb County CNG station of 0.3% over the entirety of its existence.

AFS puts a premium on the safety of our customers. Understanding that many of our customers are fueling late at night or early in the morning, our public fueling stations are well lit with LED lighting, and designed to be inviting and aesthetically pleasing. Security cameras are strategically placed throughout these sites to constantly monitor activities at our locations. In addition, our public fueling facilities have posted signs the feature contact information at which AFS can be reached at any time, day or night. Finally, AFS has created a comprehensive safety program in conjunction with Clean Cities, the U.S. Department of Energy, the National Alternative Fuels Training Consortium (NAFTC) and OSHA's Volunteer Protection Program (VPP). All AFS employees are trained in the intricacies of working with natural gas and all employees and contractors are required to adhere to the guidelines mandated in the program.



Finally, AFS is a member with a rating of "A" on ISN, the global leader in contractor and supplier management. The primary function of ISN is to improve the efficiency and effectiveness of contractor management systems to serve as a forum for sharing industry best practices. ISN facilitates the collection of self-reported information from contractors and maintains it in a centralized database, ISNetworld. The information collected includes programs and practices regarding items such as health & safety, environmental practices, and sustainability and quality programs. ISNetworld allows AFS to commit to our clients that we are a safe and sustainable service provider that is in compliance with safety and procurement standards.

AFS appreciates your interest in our organization. We pride ourselves on being a solutions-focused team with a passion for great results that allow our customers to save money, help the environment, and reduce our dependency on foreign oil. We invite you to visit our website at www.americanfuelingsystems.com to learn more about our capabilities. Please let us know if we can answer any questions for you or your team.

Sincerely,

Rahim Charania Chief Executive Officer



QUALIFICATION STATEMENTS

American Fueling Systems (AFS) is an alternative fuel provider based in Atlanta, Georgia. We specialize in the design, construction and management of fueling facilities that provide alternative fuels such as CNG, LNG and LPG. Our mission is to build all of our facilities into viable businesses by ensuring that increasing numbers of fleets transition from petroleum to alternative fuels. Our ability to identify the unique needs of our customers allows us to design and build facilities that meet and exceed their fueling needs. This differentiating advantage helps increase the use of alternative fuels locally while decreasing United States dependence on foreign oil. Our core capabilities are:

- 1. Facility Design
- 2. Facility Construction
- 3. Facility Maintenance
- 4. Safety Program
- 5. Business Development

<u>Facility Design:</u> AFS utilizes top engineers, architects, and planners to design facilities that can meet the future needs of the growing market, while ensuring that the facility is also appropriate for the current demand. Our team of in-house experts works alongside the subcontractors to execute our complete vision of the facility. Using the completed designs, we work closely with all local government offices to expedite the permitting process. AFS has a thorough plan review process which ensures that facilities meet all local codes requirements before beginning construction.

<u>Facility Construction:</u> AFS has an in-house construction team led by Sergio Martinez, Fuel Management Consultant, along with Lou Passarella of Passarella Construction. Mr. Passarella's extensive experience in construction of fueling facilities allows AFS to anticipate potential issues before they adversely affect the project budget and/or timeline. AFS aims for an expedited construction schedule so that customers can access the necessary fuel expediently. Our construction division works with the design team to ensure that the proposed facility can be constructed with minimal change orders while meeting our design criteria and the local codes.

<u>Facility Maintenance:</u> The AFS team of certified maintenance technicians has extensive experience working with all of the equipment involved in alternative fuel production and delivery. Our service technicians conduct regular inspection and maintenance of the facilities, and stock an inventory of spare parts and supplies to minimize downtime; we can immediately address common repairs. AFS furnishes all facilities with equipment that allow for remote facility monitoring, and in some cases, we can diagnose and remedy issues immediately through our servers, further ensuring minimal downtime.

<u>Safety Program:</u> At American Fueling Systems, we take great pride in our outstanding Safety Program. Since the inception of the AFS, safety has been paramount in our success. The AFS Safety Program was created by AFS' Safety Committee in conjunction with Clean Cities, the U.S. Department of Energy, the National Alternative Fuels Training Consortium (NAFTC) and OSHA's Volunteer Protection Program (VPP). This course is a Train-The-Trainer Program, and after completion, attendees are able to teach additional trainers to train all eligible employees that work with CNG. In three years of operation, AFS has 0 Lost Time Incidents and 0 injuries on all projects. Our proactive approach to a comprehensive safety program and our leader-leader style training is a major factor in the success we have experienced



to date. As AFS team members receive new training and contribute their individual knowledge to the current program, the safety program continuously improves upon itself. AFS has the ability to offer the safety program to all clients that are interested. Qualifications include DOE, DOD, DOT, EPA, FEMA, and OSHA Out-Reach Projects, Certifications in Construction Safety, HAZWOPER, Hazardous Materials Handling Management, and Global Harmonized Systems. The NAFTC has certified our trainers as official trainers for the Alternative Fuels CNG Industry, and this NAFTC certification comes with the endorsement of the U.S. Department of Energy, Clean Cities Division.

<u>Business Development</u>: The AFS business development team works alongside fleet operators and owners to help them transition to the alternative fuels offered at our facilities. We conduct detailed feasibility studies for those operators so that they can evaluate the benefits and costs of transitioning to alternative fuels. Then, we follow up that study with regular support while they go through the acquisition of alternative fueled vehicles. This process helps ensure that the facility continues to grow its line of business, which increases revenue and profitability. This is a unique service offered by AFS that can actually build greater demand for the facility than originally forecasted. Our abilities in feasibility studies and business development give us unique insight into customer needs and allow us to build high-quality facility in terms of use, maintenance, and profitability.

The capabilities listed above allow AFS to consistently produce exceptional results. In our continued effort to ensure that our facilities meet and exceed the needs of our customers and partners, AFS builds and operates alternative fueling facilities that are specifically designed to serve consumers and both light and heavy-duty fleet vehicles with access, fuel reporting, and refueling capabilities comparable to diesel card lock stations. In contrast to many of our competitors, AFS facilities have approaches, driveways and fueling islands that can accommodate long wheel-bases and large turning radiuses which are necessary for larger/heavy-duty vehicles. In addition, our facility designs include a focus on top of the line performance, accessibility and aesthetic appeal.

AFS's alternative fueling facilities go above and beyond the standard level of service. Our goal is to build facilities that can be scaled to accommodate growing volumes and increasing demand, while providing familiar and comfortable environments for users. Each of our stations are designed and built to offer five primary components:

- 1. Compression Redundancy
- 2. Significant Fuel Buffering
- 3. Equipment and Area Scalability
- 4. Ease of Upgrade
- 5. Safe and Comfortable Environment

<u>Compression Redundancy:</u> One of our primary differentiating priorities is redundant compressor capabilities. Our facilities, unlike many of our competitors, offer dual compressors with equal flow capacity. AFS prioritizes this option to avoid downtime and to increase compressor capability during peak demand. All heavy duty station operators know that compressors require regular maintenance and, on occasion, may be down. By having two compressors on each site, our customers will always have access to fuel. Even if one compressor is down, our redundancy allows the other compressor to meet the customer demand. In addition, the dual compression also allows both compressors to work in tandem during peak fuel times. Our current facility in DeKalb County, Georgia has flow rate of 600



Standard Cubic Feet per Minute (SCFM). That equipment, along with our fuel buffering, allows for the fastest fill times in the area (12-14 GGEs per minute).

<u>Significant Fuel Buffering:</u> Fuel storage is critical for efficiency during peak usage. Our current facility offers double the amount of storage than any of our competitors in the area. Therefore, our customers are guaranteed a rapid fill at any time of the day or night. Due to the fact that our facility allows for eight vehicles to fuel simultaneously, fuel buffering becomes even more important. This has helped our customers because they don't have to plan around other drivers' use of the facility to fill their own vehicles or wait in long lines. Many of our current customers have sited that reason for their transition from using our competitors' facilities to patronizing ours.

Equipment and Area Scalability: Scalability is an important design characteristic that we incorporate into all of our facilities. The structural pads we design and build for our compressors are sized appropriately to allow for the next larger unit without having to re-pour concrete or disturb existing paved areas. As demand for the facility ramps up, we simply remove the old compressors and replace them with the new more powerful units. This practice is duplicated for the storage tanks. The concrete pads that stabilize the storage tanks are built to double the amount of fuel buffering – should that be required by our customers.

<u>Ease of Upgrade</u>: The design element is incorporated into our facilities to work alongside the scalability component. Our facilities are designed and built with above ground process piping so that in the event of a renovation or upgrade, the facility will remain operational. Without this design component, the facility would need to shut down so that contractors could dig up the area around the compressors in order to make any improvements. When the process piping is above ground, there is easy access to all fittings which allows for any and all work onsite to be completed in an expeditious manner without disrupting our customers' access to fuel.

<u>Safe and Comfortable Environment:</u> Lastly, AFS facilities offer inviting design elements that mimic traditional petroleum fueling centers. Our facilities are well lit at night creating a safe and easy to use environment. Our security features include multiple cameras with views of the entire facility and panic buttons with quick response times from local law enforcement. The well-lit infrastructure along with our multiple security features create a safe and secure environment for all drivers no matter what time of the day or night they fill. Our goal is that our customers, whether they are professional fleet operators, small businesses, or simply non-business consumers, feel as comfortable at an AFS facility as they would at their neighborhood convenience store fueling station. In that effort, we include design features such as brick columns, brick façade, and other elements that help to avoid the perception of an industrial fueling area.

All of these unique design and construction elements come together to increase performance, safety and reliability. At AFS, we listen to our customers and put their needs first. Our design priorities ensure that we can meet that goal so we can best serve our customers today and in the future. AFS has built a reputation as an organization that puts the needs of our customer above all else, and this fact will prove to be one of the greatest assets to your organization as it continues its transitions to alternative fuels.

Our leadership team, with its 50 years of experience in the fueling business, has built an organization that operates as a fueling facility developer, owner, and manager. In addition, AFS operates as a



consulting firm that serves fleet organizations by helping them ascertain the real financial merits of transitioning to alternative fuels. Our development, management, and sales divisions work together to ensure that, as a station is being built; we simultaneously increase the demand for alternative fuels.

In the following pages we have included a brief list of facilities in which we and our preferred contractors and partners have been involved. In addition, we have included pictures of our flagship facility located in Atlanta, Georgia. We are confident that as you review the remainder of this package, you will find that AFS is more than qualified to meet your needs in this dynamic and growing industry. American Fueling Systems could not be more excited to embark upon this journey with you as we work toward a greener future.



PREVIOUS WORK AND RELEVANT EXPERIENCE

AFS DeKalb

Description: AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 4420 Buford Highway, Chamblee, GA 30341

Client and Owner: Rahim Charania & Elizabeth Crockett (AFS)

121 Perimeter Center West, Suite 250

Atlanta, GA 30346

<u>Client Reference Contact:</u> Elizabeth Crockett (770)399-7800

<u>Key Personnel:</u> Rahim Charania (AFS), Elizabeth Crockett (AFS), Jorge Maroto (AFS), Lou

Passarella and Donald Shearouse (Passarella Construction),

Station Size: Fast Fill station at 550 SCFM (8 hoses); (scalable to 2 additional hoses)

Project Costs: \$1.75 million

<u>Project Completion:</u> Open for operation September 2012, 7 months for project completion.

AFS Columbus

Description: AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 4506 Armour Road, Columbus, GA 31904

<u>Client and Owner:</u> Rahim Charania & Elizabeth Crockett (AFS)

121 Perimeter Center West, Suite 250

Atlanta, GA 30346

Client Reference Contact: Elizabeth Crockett (770) 399-7800

Key Personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella and Donald

Shearouse (Passarella Construction),

Station Size: Fast Fill station at 850 SCFM (6 hoses); (scalable to 2 additional hoses)

Project Costs: \$2.025 million

<u>Project Completion:</u> Open for operation November 2015, 6 months for project completion.

Green Fuels Facility

<u>Description:</u> AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 10010 City Pond Road, Covington, GA 30014



<u>Client and Owner:</u> City of Covington,

2194 Emory Street, NW,

PO Box 1527

Covington, GA 30014

Reference Contact: Randy Conner, (678) 342-3177

Key Personnel: Rahim Charania (AFS), Elizabeth Crockett (AFS), Joey Kline (AFS),

Lou Passarella (AFS), Donald Shearouse (AFS)

Station Size: Fast Fill Station at 1000 SCFM (4 hoses); (scalable to 8 hoses)

Projected capital costs: \$1.61 million

<u>Project Completion:</u> Completion by December 2013, project completed in 6 months from beginning to operation.

Southeast Connections, Convers, GA

Description: AFS supplied equipment and installed a slow-fill CNG fueling facility for the

private use of Southeast Connections at 2720 Dogwood Drive, Conyers, GA 30013

Client and Owner: Southeast Connections, 2720 Dogwood Drive, Conyers, GA 30013

Client Reference Contact: Kevin Adams, (770) 881-5256

Key Personnel: Rahim Charania (AFS), Sam Crass (AFS), Joey Kline (AFS)

Station Size: Slow-Fill Station at 116 SCFM (1 slow-fill host)

Capital Costs: \$260,000

<u>Project Completion Schedule:</u> Completed August 2014, project completed in 6 months from beginning to operation.

East Orem, Houston

Description: AFS to design, permit, construct, and own/operate a public, 24/7/365, unattended fueling facility offering both CNG and bio-diesel located at 7530 East Orem Dr., Houston, 77075.

<u>Client and Owner:</u> Rahim Charania & Elizabeth Crockett (AFS)

121 Perimeter Center West, Suite 250

Atlanta, GA 30346

<u>Client Contact:</u> Elizabeth Crockett (770) 399-7800



Key personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella (Passarella

Construction)

Station Size: Fast fill, 3-dual hose dispensers 1000 SCFM (CNG) and 4-dual hose dispensers (Diesel)

Projected Capital Costs: \$2.78 million

Project Completion Schedule: Completion by Q2 2016

Port of Houston, Houston, TX

<u>Description</u>: AFS will design, permit, and construct, a publically accessible fueling facility offering both CNG and Bio-diesel. This unattended fueling facility will be open 24/7/365 to the public that serves fleet and individual consumers' vehicles of any size.

<u>Client and Owner:</u> Rahim Charania & Elizabeth Crockett (AFS)

121 Perimeter Center West, Suite 250

Atlanta, GA 30346

<u>Client Reference Contact:</u> Elizabeth Crockett

Key Personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella (AFS)

Station Size: Fast fill, 3-dual hose dispensers 1000 SCFM (CNG) and 4-dual hose dispensers (Diesel)

Projected Capital Costs: \$2.9 million

Project Completion Schedule: Completion by Q3 2016

Municipal Gas Authority of Georgia (MGAG)

Description: AFS designed a three-tiered program to help MGAG cities in Georgia that run their own natural gas systems to grow the use of CNG within their communities. Also, AFS assists these cities to establish public/private partnerships as well as participate in financing programs for MGAG-owned facilities. This is a repeatable model that will be instituted over a number of areas throughout Georgia over the next two years.

Estimated project cost: \$5 million

Estimated project completion schedule: This project will include the construction of several facilities over a five (5) year period.

Client contact: Rodney Dill, Manager, Member Services, 678-819-0914 (office);

rdill@gasauthority.com



City of Fountain Inn, South Carolina

Objective: A Feasibility Study to determine the viability of transitioning the municipal fleet to CNG and building a CNG refueling station to meet the needs to the fleet and the public. AFS will develop project plans for the successful implementation of a CNG station and replacement of existing fleet with CNG fueled vehicles in the operation of City buses. The study included not only a deep dive into the City's fleet current fueling habits, but also provided an assessment of viable public customers. After a determination to develop an alternative fueling facility, AFS will provide specific and detailed documentation setting out requirements at each step of the process so that the facility will be revenue-generating concern for the City and its citizens.

Client contact: Mike Pitman, Director, Natural Gas, 864-862-0042 (office)

mike.pitman@fountaininn.org

City of Roswell, Georgia

Objective:

A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the City of Roswell. AFS reviewed the current fueling habits and driving behaviors of the City's fleet and performed a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client contact: Mark R. Wolff, Deputy Director of Public Works/Environmental,

770-641-3715 (office); mwolff@roswellgov.com

Allegheny County, Pennsylvania

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Jeaneen A. Zappa, Sustainability Manager, 412-350-6506 (office); jeaneen.zappa@alleghenvcountv.us



University of Massachusetts, Amherst

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Ezra Small, Campus Sustainability Manager, 413-545-0799 (office); esmall@facil.umass.edu

Town of Fishers, Indiana

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Keith Condra, Director of Fleet Management, 317-595-3252 (office); condrai@fisher.in.us



AFS LEADERSHIP

American Fueling Systems has a proud history of bringing together the best minds in the industry to ensure that all project deliverables are met and exceeded. Since our priority is building the best facilities possible, we have assembled an outstanding team to effectively execute on that priority. Our board of directors, executive team, and resources consist of veterans in the CNG and fueling industries.

The Chairman of our Board and Chief Financial Officer, Barkat Charania, has over 50 years of experience in the operation and acquisition of fueling facilities. He has purchased, managed, and built over \$100 million in projects and has managed an asset portfolio in excess of \$200 million. Additionally, Mr. Charania has worked alongside transportation companies seeking solutions to their logistic fueling challenges. Mr. Charania has funded many of those solutions over the past 40 years.

Our executive team is led by Mr. Rahim Charania (CEO), who brings over 20-years of experience in building, purchasing, and operating fueling facilities. AFS has managed day-to-day operations of twenty-seven fueling facilities within Georgia. His passion for the alternative fueling industry gives him the unique ability to lead American Fueling Systems, and his technical knowledge allows him to design and build profitable and effective fueling facilities. In the last 2 decades, Mr. Charania has managed businesses with budgets in excess of \$200 million and has been responsible for the procurement of \$40 million in equipment. AFS employs a team of industry-leading professionals from multiple firms in construction, engineering, procurement, commissioning and maintenance operations.

Our construction team, led by Sergio Martinez, Project Manager and Fuel Management Consultant, oversees both operation of all fueling facilities and the construction of any new facilities—whether those stations are owned by AFS or developed for one of customers. Mr. Martinez oversees Lou Passarella, a full-service Georgia-licensed general contractor with over 40 years of experience building fueling centers. Mr. Passarella and his team specialize in the construction of fuel distribution facilities; as well as, light manufacturing, warehouse, office, and general commercial facilities. Lou's team has an unblemished record of completed projects. As a general contractor, Mr. Passarella relies on a well-qualified team of subcontractors directed by superintendents, each having over 10 years of direct project management and on-site supervision experience. Two superintendents are themselves Georgia-licensed contractors. Many of the subcontractors have been with the team for over ten years and are able to act expeditiously towards project completion.

The AFS Executive Team also features Elizabeth Crockett, the Director of Operations, and the recipient of an MBA from Mercer University, manages all day-to-day activities within AFS and has constant interactions with our valued customers and also guides our indispensable operations staff. Rounding off our Executive Team is John Bultman, Director of Business Development, who brings over 20 years of experience procuring motor fuels for customers.



We are confident that our qualifications exceed the requirements needed to execute on the project objectives. In addition, our credentials go beyond just constructing alternative fueling facilities; our expertise in sales and management will allow us to facilitate a highly productive business operation. American Fueling Systems is a strongly qualified partner for a variety of projects, and also the organization that can bring about the most optimal results.



ORGANIZATIONAL CHART





TEAM BIOGRAPHIES

RAHIM CHARANIA CHIEF EXECUTIVE OFFICER

Rahim Charania is the Chief Executive Officer of American Fueling Systems (AFS), a national leader in the alternative fuels industry, providing alternative fuels such as compressed natural gas and liquefied natural gas to the transportation and energy sectors. Mr. Charania has more than 20 years of management and executive experience, leading companies to meet and exceed their goals and potential. He has in-depth knowledge of business management, strategic planning, finance and sales. With these tools, Mr. Charania has propelled AFS from a small start-up to a recognized leader in the alternative fuels industry. Mr. Charania has a passion for solving problems and he saw an opportunity to address the growing demand for fuels that are cleaner, more cost effective and domestically sourced. AFS has quickly become one of the premier companies paving the way for the growth of alternative fueling infrastructure.

AFS is the second largest producer of compressed natural gas (CNG) in Georgia, and the operator of the largest public alternative fueling facility in the state. This facility provides CNG for many Fortune 1000 companies, municipalities and individual consumers. In 2014 the Metro Atlanta Chamber of Commerce honored AFS with E3 award which recognizes companies that are focused on improving the environment. In addition, AFS under Mr. Charania's leadership has also been honored as one of the Best New Businesses in the Southeast by Atlanta Business Chronicle. AFS has also received multiple accolades from Georgia Clean Cities Coalition and many other local and regional groups.

Mr. Charania's business experience includes in-depth knowledge of the fueling and energy industries. He has used his expertise in business management, strategic planning, finance and sales to distinguish himself as a leader and an innovator in this growing industry. Mr. Charania's entrepreneurial skills and creativity have shaped AFS from a vision into a successful business. As a recognized industry expert, Mr. Charania is a preferred speaker for industry topics ranging from global energy consumption to local fueling solutions.

In 2011, Mr. Charania was named one of Atlanta Business Chronicle's Top 40 Executives under 40 and in 2012 Georgia State University honored him with the Outstanding Young Alumnus Award. In 2015, he was recognized as the Business Person of the Year from the Largest Chamber organization in the South East, the Metro Atlanta Chamber of Commerce. Mr. Charania has been published in multiple trade and business journals including Forbes and Success magazines. He received his Bachelor of Business Administration Degree and Executive MBA from the J. Mack Robinson College of Business at Georgia State University. Currently, Mr. Charania sits on the Board of Directors for the J. Mack Robinson College of Business and is Chair of the Student Engagement Committee.

EDUCATION

J. MACK ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY – Atlanta, GA	2008
Executive Master of Business Administration, International Business	
J. MACK ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY - Atlanta, GA	1996
Bachelor of Business Administration, Business Management & Finance	



RAHIM CHARANIA (CONTINUED)

CONSTRUCTION BUSINESS MANAGEMENT INSTITUTE – Atlanta, GA Certification	2003			
PROJECT MANAGEMENT INSTITUTE – Atlanta, GA Project Management Professional Certification (2010)				
Awards				
METRO ATLANTA CHAMBER OF COMMERCE- <i>Atlanta, GA</i> Business Person of the Year Award	2015			
J. MACK ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY – Atlanta, GA Distinguished Young Alumni Award	2012			
ATLANTA BUSINESS CHRONICLE – Atlanta, GA Top 40 Executives under 40	2011			

INVITED PUBLIC SPEAKING ENGAGEMENTS

J. MACK ROBINSON COLLEGE OF BUSINESS – Atlanta, GA Honors Celebration Keynote Speaker	AUGUST, 2015
GEORGIA ENVIRONMENTAL CONFERENCE – Savannah, GA Green Fuels Revolution (CNG)	AUGUST, 2014
J. MACK ROBINSON COLLEGE OF BUSINESS – Atlanta, GA Global Business Forum—The Future of Sustainability	SEPTEMBER, 2013
J. MACK ROBINSON COLLEGE OF BUSINESS – Atlanta, GA Energy—Past Challenges & Future Solutions	AUGUST, 2012
MUNICIPAL GAS AUTHORITY OF GEORGIA – St. Simons Island, GA CNG for Fleets	JULY, 2012
DEPARTMENT OF ENERGY / CLEAN CITIES – Pittsburgh, PA The Myths and Realities of Compressed Natural Gas (CNG)	SEPTEMBER, 2011
ASIAN AMERICAN HOTEL OWNERS ASSOCIATION – Washington, DC The Future of Green Hotels	APRIL, 2009
NATIONAL GREEN BUSINESS WORKS EXPO – Atlanta, GA	JULY, 2008

PUBLICATIONS

"LESSONS IN ADAPTABILITY: HOW TO TEACH YOURSELF TO STAY RELEVANT"

Building a Greener Future, By Building Greener Buildings

Forbes Magazine, March 30, 2015

 $\underline{http://www.forbes.com/sites/theyec/2015/03/30/lessons-in-adaptability-how-to-teach-yourself-to-stay-relevant/}$



RAHIM CHARANIA (CONTINUED)

"3 KEY ATTRIBUTES OF EVERY GREAT HIRE"

Business Collective, 2015

https://businesscollective.com/3-kev-attributes-of-every-great-

hire/?inf_contact_key=6756ea0122f0b9ad5ceb174f0a009d2d5af958b6096147ab272184ec65dde3cb

"4 THINGS GREAT LEADERS DO TO BUILD MORE POWERFUL TEAMS"

Huffington Post, June 11, 2015

http://www.huffingtonpost.com/young-entrepreneur-council/4-things-great-leaders-do b 7538344.html?inf contact key=b1631d92ba8f03f5a0f40c37a6967340f7253062b47327fa60aea4052d275ac1

MEDIA COVERAGE

WRBL, COLUMBUS, GA DECEMBER, 2015

Columbus' First CNG Facility Opens

http://wrbl.com/2015/12/10/columbus-first-cng-facility-opens/

J. MACK ROBINSON COLLEGE OF BUSINESS

NOVEMBER, 2015

Cuddle Up: Rahim Charania, Founder and CEO of American Fueling Systems, Wears Uncertainty like a Warm Blanket

http://robinson.gsu.edu/profiles/cuddle-up/

Additional Media Coverage is located in section entitled AFS in the News.

VOLUNTEER WORK

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I MACK ROBINSON	SCHOOL OF RUSINESS -	. ΔτιλΝτλ GΔ	2012 - PRFSFNT

Board of Advisors

Chairman, Student Engagement Committee

ISMAILI PROFESSIONALS NETWORK (IPN) – Atlanta, GA 2015 – PRESENT

Chairman, Southeast Region

AGA KHAN FOUNDATION - Atlanta, GA 2003 - PRESENT

Vice Chairman

COMMUNITY COUNSELING TEAMS – Atlanta, GA 2006 – 2009

Pro Bono Consulting for Charitable Groups and NGOs, Atlanta Chapter



BARKAT CHARANIA CHIEF FINANCIAL OFFICER

Barkat "BC" Charania is the Chief Financial Officer and Chairman of the Board for American Fueling Systems. His invaluable contribution has directly led to the meteoric rise of AFS as a national leader in the alternative fueling industry. As a member of the executive team, Mr. Charania participates in strategic planning and operational decisions that guide our trajectory and growth models.

Mr. Charania has over fifty years of extensive experience in all aspects of international investments and business operations. During the last half century he has worked with some of the largest companies in the world. During his career, he has developed relationships and gained expertise in a multitude of business ventures. This experience provides him with tremendous insight that is being used to guide the future decisions of AFS. Many leaders of nationally recognized companies rely on Mr. Charania for his perspective and knowledge of business operations in both the US and internationally. Through his in-depth knowledge of the global economy and its subtle yet important nuances, Mr. Charania has led his investors to tremendous results in a competitive and fast-paced global economy.

Mr. Charania currently holds many designations including CCIM (Certified Commercial Investment Member), CHA (Certified Hotel Administrator), RPM (Registered Property Manager) and RIM (Registered Investment Member) and is a certified in both LNG and CNG through the Texas Railroad Commission.

Mr. Charania studied at UCLA and University of Pennsylvania. He volunteers with the Aga Khan Foundation, which helps raise awareness and funds that reduce poverty, hunger, illiteracy and poor health in Africa and Asia. He resides in Atlanta with his wife of 44 years, and his hobbies include reading, traveling, and serving his community.



ELIZABETH M. CROCKETT DIRECTOR OF OPERATIONS

Elizabeth Crockett, Director of Operations for American Fueling Systems, is responsible for developing solutions to increase productivity and overall efficiency of operations. Mrs. Crockett oversees day-to-day operations of AFS and its affiliates, leading the operational arm of AFS and its efforts in human resources, accounting, finance, sales, marketing, information technology, procurement and vendor and customer management. Mrs. Crockett has transformed the operations department of AFS, leveraging communication and discipline to manage budgets, program administration and operations. She effectively supervises multi-million dollar accounts and has earned a reputation with our customers as the primary point of contact to execute on tasks. Along with her commitment to AFS's operational progress, Mrs. Crockett is also passionate about all aspects of the alternative fueling industry, and is dedicated to environmental sustainability as well as her charge to help AFS operate at an optimal level.

Mrs. Crockett comes to AFS with over twenty years of business experience. She has led and developed programs for various Fortune 500 companies and entrepreneur endeavors. She has a professional background with experience in industries such as telecommunications, legal, and manufacturing. Her contributions within these industries have prepared her to successfully develop solutions for AFS and its customers. Throughout her professional career, Ms. Crockett has learned all sides of business operations enabling her to develop solutions to complex issues while fostering a team environment.

After receiving her B.A. from Wake Forest University, Mrs. Crockett obtained her M.B.A. from Mercer University. Mrs. Crockett's education and professional experience combined with a passion to improve global environmental issues makes her a valuable asset to AFS.



SERGIO MARTINEZ FUEL MANAGEMENT CONSULTANT

Sergio Martinez, Fuel Management Consultant for American Fueling Systems, develops solutions that help reduce fuel costs for our customers while creating efficiencies that will improve their operations. Mr. Martinez's responsibilities include analyzing strategies and developing successful project plans across the United States and Latin America for the utilization of alternative fuels such as CNG, and LNG. His work includes delivering the most complete and thorough financial models for customers in the transportation and energy sectors.

Mr. Martinez's work has helped multiple fortune 1000 companies and municipal agencies maximize their internal rate of return and guarantee a successful transition to CNG/LNG. He also contributes his expertise in the preparation of winning proposals to develop new alternative fueling facilities throughout the U.S. Mr. Martinez is an integral part of AFS's national expansion. His work includes the analyses of commodity prices, sales, costs, expenses, debts and taxes in order to determine the project value and future earnings. Mr. Martinez is certified with the Occupational Safety & Health Administration (OSHA).

Mr. Martinez is from Monterrey, Mexico and joins AFS with a BA in International Marketing from University of Monterrey and University of Connecticut. Throughout his career Mr. Martinez has worked in a variety of industries, both in Mexico and the United States, bringing a global business perspective to AFS.

THERI THOMPSON CORPORATE SOLUTIONS MANAGER

Theri Thompson is the Corporate Solutions Manager for American Fueling Systems, supporting the Executive, Operations and Business Development teams. She assists with AFS's continuous improvement initiatives and creating new and improved efficiencies that substantially reduce costs. She also oversees budgets and expense trending while directing the day-to-day operations at the office, which includes calendar management, event planning, marketing, and community brand awareness. Ms. Thompson enhances our corporate services best practices, tools and techniques. This ensures that the business clients have solid working relationships with our company and that their needs are clearly identified and interpreted for continuous solutions. She directs our social media program and event coordination for our sales and marketing promotions.

Ms. Thompson has lived in the Atlanta area for 12 years and has received an Associate of Arts and an Associate of Science degrees. Her sixteen years of combined experience within the scope of office management, C-suite level support, and customer service, gives AFS the advantage over our competitors and to allow us to provide the best services and solutions to our customers.



JOHN BULTMAN DIRECTOR OF BUSINESS DEVELOPMENT

John Bultman is the Director of Business Development for American Fueling Systems. In this role, he increases current CNG utilization at existing stations nationwide, and develops new markets for CNG and Bio-Diesel sales. As a consultant, he assesses the specific needs and desires of fleet operators and provides solutions that address those needs. Mr. Bultman further enhances the buying experience of AFS customers by becoming a value-added partner that works with them to provide exceptional service and recommendations for on-going continuous improvement.

Mr. Bultman has a passion for the energy sector with over 20+ years of expertise working all aspects of procuring fuel in both public and private arenas. He has been involved with government and specialty fueling events including NASCAR, NFL Super Bowls, the Olympics, Indianapolis 500, and numerous weather related natural disaster events impacting North America. Responsible for customer acquisitions and partnerships across the United States, he works with local, state and federal governments as well as private fleets as they transition to alternative fuels. Mr. Bultman is an integral member of the consulting group at AFS, which, after a thorough investigation of the customer's policies and procedures, deliver feasibility studies that outline the financial benefits of alternative fuels as well as ways to reduce their transportation spend.

Throughout his career, Mr. Bultman has worked with both small and large companies across various industries in both North America and Canada. John is passionate about the AFS mission to be the industry leader for alternative fuels and Eco-friendly solutions. John has studied Business Administration at Madison Business College with on-going course work at the University of Wisconsin – Green Bay.



Louis J. Passarella Jr. General Contractor

Louis J. Passarella, Jr., sole owner and managing director of Passarella Construction Company L.L.C., is a graduate of the University of Georgia BLA 1974. After graduating college, Mr. Passarella worked in various capacities with the DeKalb County Planning Department. Prior to his departure, he was Manager of Economic Development.

In 1979 Mr. Passarella joined Bessemer Properties, a division of Bessemer Securities Corporation and successor to Phipps Land Company, as Project Manager. Mr. Passarella was responsible for all horizontal development, improved property management and physical development analysis for new acquisitions. He was directly responsible for projects with budgets from \$100,000 to over 2 million. During his tenure, Bessemer developed Breckinridge in Gwinnett County, a 600 acre business park.

In 1986 Mr. Passarella was recruited by Pattillo Companies, Ltd. to become Vice President of Development. Mr. Passarella was responsible for a broad ranging portfolio of developed and undeveloped properties in excess of 10,000 acres in five southeastern states. Mr. Passarella was also responsible for converting rental income and property sales proceeds into new properties slated for future development. Greenwood, Henry County, Westside, Jacksonville Florida, Lochridge, and Covington Georgia are projects developed under his direction.

Working for himself was a goal reached in 1994 when Mr. Passarella started Passarella Development Corporation. Chamisa Business Park, a joint venture of Passarella and John Penland, began as horizontal development. Mr. Passarella quickly realized he needed direct control of vertical construction as well. In 1995, as general contractor, Mr. Passarella built his first industrial building.

After selling a convenience store site in Covington, and at the request of the purchaser, Mr. Passarella built his first retail building in 1999. 2000 saw the forming of Passarella Construction Company; with two partners. Passarella Construction focused on the retail and fuel distribution market. Mr. Passarella has since bought out his partners and increased his capacity by adding three superintendents.

Mr. Passarella is a Georgia licensed General Contractor Qualifying Agent, GCQA000164. Passarella Construction is a Georgia licensed General Contractor Company, GCC0000806.

2005 was a new milestone when a build to suit lease for Hughes Supply became the first leased industrial building. Mr. Passarella is a developer, general contractor and landlord doing business thru several companies; Passarella Development Corporation, Passarella Construction Company L.L.C., White Birch Properties L.L.C., Pinlard L.L.C. and Yellow River Bluff L.L.C.



DONALD SHEAROUSE PROJECT MANAGER

Donald Shearouse is a highly experienced and licensed general contractor specializing in industrial and light commercial construction. Known for solid management style with the ability to successfully drive delivery of quality job within time and budget constraints, Mr. Shearouse is motivated by exceeding customer expectations where results are professionally and financially rewarded.

Since 2000 Mr. Shearouse has worked a Construction Project Manager for Passarella Construction, overseeing all aspects of the build—from site development to certificate of completion. He is familiar with all code requirements and is very comfortable working with local, county and states on permitting and inspections.

Before joining Passarella, Mr. Shearouse was a Major Accounts Manager at Kueffer Crane & Hoist for eight years. He was responsible for 80 customer accounts totaling one million in service revenue. Mr. Shearouse analyzed customer situation and recommended complete solution including scheduled OSHA inspections, repairs, and safety related issues, and new equipment. He also supervised the Atlanta branch of service field technicians.

ZAIN KAPADIA GENERAL COUNSEL

Zain Kapadia, General Counsel for American Fueling Systems, oversees day-to-day legal operations of AFS and its affiliates, including contract negotiations, property acquisition and management issues, employment matters, and other legal issues. Prior to starting his own practice, Mr. Kapadia worked at a boutique firm that represented and advised businesses across industries including hospitality, convenience stores and gas stations, restaurateurs, commercial and residential real estate developers, franchise business owners, amongst many others with their legal needs as it related to their businesses.

Zain Kapadia born in Atlanta, Georgia and grew up in Fayetteville, Georgia. After completing his undergraduate studies at Emory University with a double major in Political Science and Economics, he went on to attend the Walter F. George School of Law at Mercer University. Throughout law school, Zain focused his studies in classes pertaining to the field of business and law. Zain graduated from Mercer in May of 2013 and was admitted into the Georgia bar in the fall of 2013.



FRANK PUGSLEY, P.E. PROJECT MANAGER

Frank Pugsley of CP&Y has 11 years of experience on a variety of municipal infrastructure projects. His engineering design experience includes work on projects including liquid oxygen storage and distribution, water treatment plant renovations, and municipal water and wastewater systems, Texas Commission on Environmental Quality permitting, and US Army Corps of Engineers permit applications. Mr. Pugsley also possesses strong Construction Management skills, and has successfully managed many construction projects across the state of Texas.

H.G. Doyle, P.E., AIA Engineer

Mr. Doyle of CP&Y brings over four decades of experience in structural and civil engineering and architecture to the firm, preserving the firm's attention to traditional design concepts, while also communicating the firm's commitment to innovative techniques and its vision for the future. Applying his extensive knowledge in both engineering and architecture, in conjunction with his strong construction background, Mr. Doyle has been able to produce economical, constructible, design conscious projects, and to solve complex construction phase problems.

In addition, he has varied experience with heavy civil projects, warehouses, distribution centers, office/manufacturing facilities, and heavy industrial facilities, some with building areas approaching 1 million square feet. He has been the principal structural engineer of record for over 800 various projects with a construction value totaling over 1.5 billion dollars.

Annie Levesque, P.E. Engineer

Annie Levesque has 16 years of experience in many aspects of engineering disciplines such as lead senior engineer, maintenance engineer, field engineer, design engineer, research engineer, and project management. Her education background in Mechanical Engineering and her experience in Electrical Engineering is a perfect blend to form a strong lead senior engineer. In the past 13 years as a consulting engineer she managed and designed a multitude of projects in the following areas: electric power distribution, instrumentation and control, radio communication, and security system for pumping stations, water treatment plants, electric substations and industrial plants.



JOHN LEVITT, P.E. ENGINEER

John Levitt's 37 years of experience in the engineering field has encompassed both managerial and technical responsibilities. His civil/site experience includes large residential, commercial, industrial and municipal projects requiring the design of infrastructure development such as water, sanitary sewer systems, storm sewer, storm water management, drainage and channel design, site grading and paving improvements. He has extensive experience in rehabilitation and construction methods for collection system upgrade projects.



REFERENCES AND RECOMMENDATIONS

Don Francis

Executive Director Clean Cities-Atlanta (404) 906-0656 don@cleancitiesatlanta.net

Kevin Adams

VP, Operations Southeast Connections (770) 881-5256 kadams@seconnections.com

Randy Conner

Financial Director City of Covington, Georgia (678) 342-3177 rconner@cityofcovington.org

Rodney Dill

Manager, Member Services Municipal Gas Authority of Georgia (MGAG) (678) 819-0914 rdill@gasauthority.com

Steve Clermont

Director – Evergreen Sustainability Solutions Center for Transportation & the Environment (404) 606-3498 steve@cte.tv

Mark W. Good

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Christopher Coan

Vice President and General Manager, Business and Government Markets Gas South
One Overton Park
(877) 472-4932
chris.coan@gas-south.com



City of Roswell, Georgia



July 3, 2013

RE: Letter of Recommendation

To Whom It May Concern:

The City of Roswell, Georgia has been actively assessing alternative fuel options for City fleet vehicles. American Fueling Systems (AFS) has assisted the City in this analysis and provided valuable information and insight. As part of this effort, AFS coordinated a site visit to their newly-constructed DeKalb CNG Fueling Facility for key City of Roswell staff. AFS also prepared a feasibility study using the City's fleet inventory list and specific vehicle information. The study outlines cost savings, return on investment and rate of return data and includes recommendations for the most profitable and efficient manner by which to transition to CNG and/or LPG.

AFS has been candid and extremely helpful in assisting the City of Roswell in assessing alternative fueling options.

Sincerely,

Mark R. Wolff, P.E.

Murewood

Deputy Director of Public Works/Environmental

CITY OF ROSWELL 38 HILL STREET ROSWELL, GEORGIA 30075 TELEPHONE 770-641-3727 www.roswellgov.com



Municipal Gas Authority of Georgia (MGAG)



July 8th, 2013 To Whom It May Concern:

The Municipal Gas Authority of Georgia (Gas Authority) is pleased to provide this letter of recommendation on behalf of American Fueling Systems (AFS). The Gas Authority is the largest non-profit natural gas joint-action agency in the United States, serving 77 Member municipal gas systems in Georgia, Alabama, Tennessee, Florida, and Pennsylvania. Collectively, the Gas Authority meets the gas needs of over 225,000 residential, commercial, and industrial gas customers. The Gas Authority was formed in 1987 by an Act of the Georgia General Assembly to assist municipal Members who own and operate natural gas distribution systems. The Gas Authority provides a broad array of gas supply and business development services for its Members.

The emerging natural gas vehicle (NGV) market is providing significant opportunities for Members of the Gas Authority. Municipally-owned gas distributions systems are strategically positioned to help advance this market and benefit through municipal fleet fuel savings and additional margins on gas sales in the transportation sector. The Gas Authority provides assistance for its Members by developing strategic partnerships to further the advancement of business initiatives like our current NGV business initiative. The Gas Authority has been pleased with its relationship with AFS and the work AFS has performed as a strategic partner of the Gas Authority.

AFS has assisted the Gas Authority and its Members by providing service area assessments and NGV planning forums, critical analysis, NGV fleet planning, and NGV station design considerations and consulting. In addition, AFS has assisted the Gas Authority in grant writing and is currently involved in the planning of a public/private joint partnership and the formation of a new organization to site and construct CNG fueling stations in Gas Authority natural gas service areas.

AFS has met our expectations in terms of business performance and deliverables. The AFS organization has been very responsive and timely to all requests and business requirements. Of great importance, AFS provides a significant amount of NGV marketplace intelligence and prowess which has helped to guide the Gas Authority in key, critical decisions regarding investment and planning in the NGV business environment.

We look forward to working with AFS in the future and consider their organization an integral part of our NGV business development strategy.

Sincerely,

Susan Reeves

Chief Financial Officer



City of Covington, Georgia



City of Covington

2194 Emory Street, NW P.O. Box 1527 Covington, Georgia 30014 Ronnie Johnston

Leigh Anne Knight City Manager

July 9, 2013

Letter of Reference American Fueling Systems 1 Glenlake Parkway, Suite 700 Atlanta, GA 30328 Mr. Rahim Charania Chief Executive Officer

The City of Covington is pleased to submit this Letter of Reference for Mr. Rahim Charania and American Fueling Systems (AFS).

The City of Covington began exploring the possibility of opening a Compressed Natural Gas (CNG) Fueling Facility here in our city almost two years ago. We became familiar with Mr. Charania and his company by hearing him speak at several conferences which we attended. We were impressed by his knowledge of CNG infrastructure and its development.

The City of Covington is projecting the selection of a firm to assist us with the construction of our CNG facility here in Covington sometime next week. American Fueling Systems is one of the finalist and a very strong candidate for selection as the construction firm for the project.

The numerous consultations with AFS and the information and advice we received through those consultations was immensely valuable to The City of Covington as we proceeded through the site selection, fleet analysis, and facility development process. It is safe to say, we would not have reached this point without the assistance of Mr. Charania and his staff.

We would highly recommend American Fueling Systems to any company or government agency considering compressed natural gas as an alternative fuel. I can be contacted at 678-342-3177 or at reconner@cityofcovington.org if you have any questions concerning the development of our facility and American Fueling System's role in that development.

Respectfully,

Randy C/Conner Financial Coordinator

*Certified *City of Ethics

PHONE

(770) 385,2000 (770) 385,2060 WEBSITE http://www.cityofcovington.org





CLEAN CITIES ATLANTA

Partnership for Clean Transportation, Inc. • 2897 North Druid Hills Road NE, Suite 144 • Atlanta, Georgia 30329



November 12, 2012

To Whom It May Concern;

Clean Cities-Atlanta is pleased to provide this letter of recommendation and support to a valuable stakeholder of our coalition, American Fueling Systems (AFS).

AFS recently completed the sixth and final fast fill, high pressure, compressed natural gas (CNG) refueling station in DeKalb County, Georgia as part of the DeKalb County/Metropolitan Atlanta Alternative Fuel and Advanced Technology Vehicle Project known as the Clean Cities-Atlanta Petroleum Reduction Program. The Clean Cities-Atlanta Petroleum Reduction Program was one of the U. S. Department of Energy Clean Cities 2009 Petroleum Reduction Projects funded by the American Recovery and Reinvestment Act (ARRA).

The project to build and operate the CNG station was awarded to AFS in January 2012, after another of our project stakeholders, DeKalb County, decided not to proceed with construction of a second CNG station in DeKalb County. The AFS Buford Highway CNG Station is the largest of the six stations built under the program with five dual hose, 12 diesel gallon equivalent (DGE) per minute dispensers and 196 DGE storage capacity.

The project was completed in record time, seven months from date of contract award, with the station's dedication in September 2012 which allowed our project to have all of the CNG stations funded under the ARRA grant operational in time to collect two years of data prior to the completion of the program in December 2014. It was critical to the success of the CC-A Petroleum Reduction Program for the station to be completed in a very short period of time and within the budget available. AFS met or exceeded all of our requirements and expectations. The AFS CNG station on Buford Highway is now the crown jewel of our Petroleum Reduction Project and has been dispensing CNG to a growing number of fleets since opening in September.

It has been a pleasure to work with the entire AFS team in order to bring this project on line in the time remaining. We now consider AFS to be a key member of our Clean Cities coalition.

Donald E Francis, II

Executive Director

Partnership for Clean Transportation, Inc.

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Partnership for Clean Transportation Board of Directors

William Lewis Cook, Chairman • Patsy Brownson, Treasurer Elliott Benson • Mike Britt • Ben Echols • James Harris • Bill Malcolm • Billy Malone •Scott Sargent • Ian Skelton • Steve Saltzgiver



THE CENTER FOR TRANSPORTATION AND THE ENVIRONMENT



November 14, 2012

To Whom It May Concern:

The Center for Transportation and the Environment (CTE) is pleased to provide this letter of recommendation for American Fueling Systems (AFS).

CTE manages the Clean Cities-Atlanta Petroleum Reduction Program, one of the U.S. Department of Energy Clean Cities 2009 Petroleum Reduction Projects funded by the American Recovery and Reinvestment Act (ARRA). AFS became a partner in this program in January 2012 after being awarded a grant to build and operate a compressed natural gas CNG refueling station in DeKalb County, Georgia. Funding for this project became available after another program partner decided not to proceed with their station late in the program's life cycle. As a Federal stimulus project, time was of the essence. AFS was selected over other bidders because of their highly professional response and their plan to meet our tight schedule.

The AFS CNG station in DeKalb County is the largest of six stations built under the program. The timely and thorough construction of the station by AFS was vital to the success of the Clean Cities-Atlanta Petroleum Reduction Program, as ARRA grant funding requirements necessitated a 2012 year-end completion. AFS completed the (CNG) refueling station in DeKalb County, Georgia in record time, making them a respected and appreciated collaborator for the Program.

In constructing the station, AFS went above and beyond our expectations, employing sustainable construction practices and building to LEED standards. With five dual hose, 12 diesel gallon equivalent (DGE) per minute dispensers and a 196 DGE storage capacity, the AFS station supports DOE objectives by expanding the availability of CNG vehicle refueling. The station also helps educate fleet owners on the advantages of CNG, featuring a marquee that displays the persuasive CNG equivalent price per gallon, almost half that of gasoline.

Throughout the project, AFS demonstrated their commitment to the project and the environment and CTE considers AFS an invaluable resource for fostering a market in alternative fuels and clean transportation.

Steve Clermont

Senior Project Manger

Center for Transportation & the Environment

CTE • 730 Peachtree Street • Suite 330 • Atlanta, GA 30308 • P :: 678-244-4150 • F :: 678-244-4151 • www.cte.tv



DEKALB COUNTY



Board of Commissioners

District 1 Elaine Boyer

District 2

District 3 Larry Johnson

Sharon Barnes Sutton

District 5 Lee May

District 6 Kathie Gannon

District 7

Stan Watson

November 16, 2012

Mr. Rahim Charania Chief Executive Officer American Fueling Systems 1 Glenlake Parkway, Suite 700 Atlanta, GA 30328

Dear Mr. Charania:

It is with great pleasure that I support American Fueling Systems (AFS) for its dedicated work in green energy.

AFS has developed a reputation as a respected and innovative complete solutions provider for alternative fuel distribution, which is well earned and evidenced by its ability to quickly design, permit and build the AFS Buford Highway CNG Station. While similar CNG facilities have taken much longer to build, this project was completed in record time (only seven months) as a result of AFS's diligent efforts in ensuring a detailed and expeditious permitting process.

I am extremely proud that the largest CNG fueling facility in Georgia is located in DeKalb County. AFS's skilled design of the large price marquee not only enables the new facility to raise the awareness of alterative fuels, but it also encourages citizens to make sustainable energy choices that save money, build a stronger economy and a cleaner, greener, and more thriving environment for the residents who call DeKalb home.

AFS's tireless commitment to the timely completion of the CNG refueling station in our county was also supported through an essential public-private partnership with Clean Cities Atlanta. I commend AFS for its distinctive and sustained service to our community, which ensures DeKalb will remain at the forefront of green energy regionally, nationally and globally.

On behalf of DeKalb County and its more than 700,000 citizens, I thank the entire AFS team for its professionalism, expertise and commitment to help change the way our community uses alternative fueling solutions.

Sincerely,

CEO, DeKalb County

Clark Harrison Building | 330 W. Ponce de Leon Avenue | Decatur, GA 30030 | P: 404.371.2881 F: 404.371.6291 www.dekalbcountyga.gov



SOUTHEAST CONNECTIONS



SOUTHEAST CONNECTIONS, LLC. 2720 DOGWOOD DRIVE SE,

CONYERS, GA 30013 Phone: (404) 659-1422 Fax: (404) 659-1425

December 2, 2014

Joey Kline Director, Business Development American Fueling Systems 121 Perimeter Center West Suite 250 Atlanta, GA 30346

Subject: American Fueling Systems

Mr. Kline:

I wanted to send you a letter thanking you and American Fueling Systems for the service provided to Southeast Connections in 2014. Our new Ingersoll Rand Natural Gas Compressor is working as expected. This has been a huge addition to our Scope of Services that we can offer our customers by allowing us to provide mobile CNG using our CNG Trailer filled by the compressor purchased from your firm.

It was a pleasure being able to work with you and the others at AFS who assisted us with the purchase, delivery, installation, startup and commissioning. All recommendations that you provided during the entire process afforded us the ability to make this project happen as expected. This includes recommendations on the model purchased, delivery timing, installation subcontractors, etc.

Feel free to pass along my contact information to potential customers of AFS if they would like to discuss our experience in greater detail.

If there are any questions or concerns, feel free to contact me by phone at (770) 881-5256 or by email at kadams@seconnections.com.

Thanks again,

Kevin Adams

Vice President of Operations



AFS IN THE NEWS

http://wrbl.com/2015/12/10/columbus-first-cng-facility-opens/

Columbus' first CNG facility opens

By wrblalexderencz Published: December 10, 2015, 12:16 am Updated: December 10, 2015, 2:47 pm

COLUMBUS, Ga.- Wednesday morning, Columbus' first Compressed Natural Gas facility opened off Armour Road.

American Fueling Systems will now be open 24-hours a day and 7 days a week offering CNG. This is the second largest station in the state and joins more than 20 CNG stations in the state. The fuel reduces carbon emissions by 30%, increases the run life of a vehicle and reduces fine particulate matter by 90% as well as giving off no gas smell.

American Fueling Systems CEO Rahim Charania spoke to how the fuel is domestic. He said, "Let's stop sending our U.S. Dollars to foreign countries like Saudi Arabia and people that don't have our best interest at heart. This is a domestically sourced fuel. We get it right here from Pennsylvania, North Dakota, Texas, Virginia. Let's start keeping our money in the United States for the benefit of our people."

Charania added that over the last 10 years, the U.S. has exported over \$4.3 trillion to oil producing countries that are not the United States.

The station accepts all major credit cards as well as credit with American Fueling Systems

From WRBL.com

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From *Fleets and Fuels*, December 11, 2015 http://www.fleetsandfuels.com/fuels/cng/2015/12/afs-opens-first-cng-in-columbus-ga/

AFS Opens First CNG in Columbus, GA \$2 Million Station for City, Schools and Local Fleets

American Fueling Systems has opened a compressed natural gas fueling outlet in Columbus, Ga. – the first in Columbus and the second-largest in Georgia, the company says. "This \$2 million facility will service the fueling needs for the City of Columbus, Muscogee County Schools, and many other public and private fleets in the area," states an AFS release.



The \$2 million American Fueling Systems CNG outlet is the first in Columbus, Ga. and second largest in the state, AFS says.

The new station has twin 250-horspeower Cobey compressors able to produce more than 1,150 standard cubic feet per minute for delivery via three dual-hose Kraus dispensers. There is more than 60,000 scf storage in a 37-foot, three-bank cascade.

The station is located just two tenths of a mile from Interstate-185 and is open 24/7 with all major credit cards accepted. It has sufficient turning radius "for any type of truck," AFS says.

'AFS Will Develop Unique Solutions'

"Our aim is to become the first mover in the city of Columbus," AFS CEO Rahim Charania said in a release. "AFS has identified tremendous potential for alternative fuel sales in the Columbus area. "This market is primed for growth," Charania said, "and AFS will develop unique solutions to accelerate the rate of growth through its active business development capabilities."

"Our goal is to meet our customer's needs and provide them solutions that can save them money and improve their environment," said AFS consultant Sergio Martinez.



The AFS grand opening event in Columbus, Ga. featured Columbus Deputy City Manager Lisa Goodwin and with business and community leaders from Liberty Utilities, Clean Cities Georgia, Penske and the Muscogee County School District.



From *Atlanta Business Chronicle*, April 4, 2014 http://www.bizjournals.com/atlanta/print-edition/2014/04/04/afs-cng-development-honored.html

AFS' CNG Development Honored

Apr 4, 2014, 6:00am EDT Leslie Johnson, Contributing Writer

American Fueling Systems, which builds compressed natural gas fueling stations, is the winner of the New Venture category in the Metro Atlanta Chamber's E3 Awards.

American Fueling Systems (AFS) designed and build a new public compressed natural gas (CNG) plant for the city of Covington, which recently opened ahead of schedule. The company says the city and consumers are expected to reduce carbon emissions by more than 25 percent, and reduce asthma-causing particulate matter by more than 90 percent.

AFS received a Petroleum Reduction grant from the U.S. Department of Energy in 2012, "intended to provide resources to organizations that the DOE believed could make the most active impact on reducing diesel consumption locally. AFS was the only private company in the state of Georgia to receive those grant funds," according to AFS' E3 nomination form.

The grant allowed AFS to build the state's largest public CNG fueling center and the first to be built on a major thoroughfare: the DeKalb County CNG Fueling Facility located on Buford Highway.

"In the 18 months of operation of this facility, AFS has helped reduce diesel consumption by over 200,000 gallons which has resulted in reducing carbon emission in Atlanta by over 559 metric tons," according to the nomination.

AFS is working on developing another three CNG facilities in metro Atlanta. Liquefied natural gas and propane are planned offerings.

The city of Covington's financial coordinator, Randy Conner, praised AFS CEO Rahim Charania for his knowledge and for the insight provided during the municipality's two-year research process.

"They had just opened the facility on Buford Highway so we were able to see the work they had done there," Conner said. "It was easy to see [Charania] did understand the industry and the benefits to the city, to businesses and the general public."

According to the Alternative Fuels Data Center website, there are 26 compressed natural gas stations in Georgia.

AFS is a subsidiary of Charania Group of Cos. Started in 1979 by Charania's father.



From Fleets and Fuels, March 2, 2014

http://www.fleetsandfuels.com/fuels/cng/2014/03/covington-opens-cng-station-by-afs/?utm_source=Fleets-Fuels5March2014&utm_campaign=fleetsfuelsnewsbrief&utm_medium=email

Covington Opens CNG Station by AFS

\$1.6 Million Facility Is the First in Georgia Owned by a City

The City of Covington, just east of Atlanta, has opened its first "Green Fuels Facility" featuring compressed natural gas, says American Fueling Systems, which publicized the award of a \$1.6 million contract for the station this past summer. It is the first city-owned CNG station in the state of Georgia, AFS says.



\$1.6 million facility by American Fueling Systems in Covington is the first public access CNG station in Georgia to be owned by a city, AFS says.

"The opening of this facility is a sign that Georgia is continuing its path toward becoming a hub for alternative fuels and the environmental benefits that come with those developments," AFS says.

The new self-service facility will be able to produce CNG at a rate of more than 1,000 standard cubic feet per minute. On-site storage will allow users to fill their vehicles at a rate of 6 to 12 gasoline gallon equivalents per minute.

"This fast fill time, along with the well-lit environment and full security for the consumer, will make CNG an even more attractive option for businesses in the area," AFS says. Customers can pay with major credit and fleet cards.



From *Natural Gas Vehicle (NGV) Global News:* http://www.ngvglobal.com/city-of-covington-joins-georgia-cng-club-0808

City of Covington Joins Georgia CNG Club

August 8, 2013 | USA, Atlanta GA

The City of Covington has joined a growing list of municipalities in the USA that are transitioning their fleets to run on compressed natural gas (CNG) while also building the necessary fueling infrastructure for use by private companies. In an effort to act as a torchbearer for many other Georgia municipalities, the City has approved the construction of a \$1.6 million public access CNG fueling facility; it will be the first public access CNG facility in the State of Georgia that is owned by a city. The station, to be constructed by Georgia-based American Fueling Systems (AFS), will be open 24 hours a day, 365 days a year and will be able to fuel 4 vehicles simultaneously at a rate of 9-11 gallons per minute. Located to offer easy access to Interstate 20, it is expected to incentivize more private fleets to transition to CNG, as well. This facility will be designed to offer multiple alternative fuels including CNG upon opening, with the possibility of propane (LPG) and liquefied natural gas (LNG) in the future.

"We are extremely proud to be partners with a forward-thinking municipality such as the City of Covington. The City conducted exhaustive due diligence, and it clearly understands that expanding the use of clean, affordable natural gas is good for the city as well as the surrounding communities," said Rahim Charania, Chief Executive Officer of AFS.

Covington Mayor Ronnie Johnston had this to say: "The CNG station is a great example of the leadership and vision that is found within our city. Covington...will likely be used as a model for similar facilities throughout the state. We believe the station will also have a very positive impact on our economic development goals."

AFS will break ground in the fall with the intent of opening the facility in early 2014. In the past several years, Georgia has seen its number of public access alternative fueling stations increase exponentially. With the City of Covington now joining the ranks, the future of CNG and other alternative fuels in the Southeast is looking very bright.



From the *Atlanta Business Chronicle*:

http://www.bizjournals.com/atlanta/print-edition/2012/09/28/passion-for-sustainability-fuels-new.html

Passion for sustainability fuels new Business

Sep 28, 2012, 6:00am EDT H.M. Cauley, Contributing Writer

Rahim Charania comes from a family that knows fuel. Their firm, CGC Global, has been working in the industry for 30 years. But Charania's new business, American Fueling Systems LLC, has an added dimension: It's a company based on his own philosophy.

Though the firm's chief objective is to fuel fleet vehicles, it does it by offering alternative fuels that are economical, environmentally friendly and efficient.

"This is really what I have a passion for," said Charania, whose company was a finalist in the Best New Business of the Year. "We've gone through an industrial revolution and an information revolution. I believe the next one is the sustainable revolution. Companies that have sustainable practices will lead the national and the global economy."

Charania got the inspiration for a new company from the shift he perceived in the way clients such as AT&T Inc. and the DeKalb County sanitation department thought about fuel.

"What we saw was a change in people's attitudes toward traditional fuels," he said. "They were becoming more open to the idea of being less reliant on oil and becoming more independent from oil-producing nations. We knew the enthusiasm for something else was definitely there."

In the case of DeKalb County, Charania points out, the 300 sanitation vehicles were getting about 1.5 miles per gallon with gas.

"But they realized they could cut their fuel costs in half and reduce their carbon emissions at the same time by using a cleaner fuel that's also domestic and cheaper," he said.

Based in the Perimeter area, AFS handles any type of fuel that is non-oil based — compressed natural gas, liquid natural gas, biodiesel, ethanol and propane. The biggest interest so far has been in compressed natural gas that sells for \$2.39 a gallon, compared with about \$4 a gallon for diesel. To meet the demand, the company is preparing to open its first compressed natural gas fueling facility off Buford Highway just inside the Perimeter.



The Largest CNG Fueling Facility in the State of Georgia Opens to the public.

ATLANTA, October 15, 2012 — American Fueling Systems (AFS) celebrated the grand opening of its new Alternative Fueling Facility on October 11, 2012. This new facility is designed to break the mold of what a CNG fueling facility is supposed to be. It is not only the largest facility in Georgia but also the first to be located in a high traffic area and offer a large price marquee showing the unbelievable price of \$2.34 per gallon. This unique facility will offer compressed natural gas (CNG) and liquefied petroleum gas (LPG) to vehicles in the area. Located at 4420 Buford Highway, Chamblee, GA 30341, this fueling outlet is open 24 hours a day, 365 days a year.

"We are proud to be expanding the use of clean, affordable, natural gas in Georgia. We believe CNG has quickly become the most viable alternative fuel available to both businesses and consumers and the future of this particular fuel looks very bright. AFS is ready to meet the growing demand for CNG by applying our experience, knowledge and passion to build more public and private fueling facilities throughout the nation" said Rahim Charania, Chief Executive Officer of AFS.

This facility was built in conjunction with a grant awarded to Clean Cities Atlanta Petroleum Reduction Program by the Department of Energy's National Energy Technology Laboratory. The program is designed to increase the availability of alternative fuels and the use of alternative fuel vehicles and advanced technology vehicles in Metro Atlanta as a means of reducing U.S. dependence on imported petroleum, increasing fuel economy, reducing emissions and improving air quality. The opening of this facility will allow Georgia to make a tremendous leap forward in alternative fuels. With the commitment of DeKalb County as well as large private organizations that will use the facility to fuel their new fleet of CNG and LPG vehicles, the demand for cleaner and more cost effective fuels in the region should sky rocket.



AFS is committed to opening at least two additional public fueling locations in Georgia before the end of 2013 along with the multiple private facilities they are building for their customers. Jorge Maroto, Chief Operating Officer of AFS added, "At AFS our ability to quickly design, permit, and build these facilities makes us the premier organization for building private facilities for customers that do not wish to fuel publicly." The proof is in the pudding as AFS was able to complete the largest public facility in the state of Georgia in a just 7 months. This fact has made them an attractive option for many companies seeking fueling solutions.

The grand opening event featured remarks from Mr. Charania, Mr. Maroto, DeKalb County officials including Commissioner Kathie Gannon along with Don Francis, Executive Director of Clean Cities Atlanta. The event was attended by over 200 business and community leaders including state officials and representatives from Georgia based companies that have committed to converting fleet vehicles to CNG.

About American Fueling Systems

American Fueling Systems (AFS) is a complete solutions provider for alternative fuel distribution. AFS specializes in designing, building and operating fueling facilities in addition to assisting fleet operators in transitioning to alternative fuels. In addition, AFS provides a complete solutions package to fuel station owners so that they can make educated choices regarding alternative fueling options. For additional information, including announcements and all press releases, please visit www.americanfuelingsystems.com.



LINKS TO VIDEOS AND PUBLICATIONS

- 1. Link to Radiant 3 video: Business Person of the Year Finalists. https://www.youtube.com/watch?v=uw-ilE4Q0MQ&feature=youtu.be
- 2. BizJournals features Rahim Charania as a recipient of 2015 Business Person of the Year Award by Metro Atlanta Chamber.

http://www.bizjournals.com/atlanta/print-edition/2015/06/12/afs-fuels-change-in-transportation.html

3. Rahim Charania on School of Startups Radio. http://www.schoolforstartups.com/american fueling systems/

- 4. Videos featuring Rahim Charania: http://www.americanfuelingsystems.com/video.php
 - 2015 Business Person of the Year, American Fueling Systems' Rahim Charania speaks about business with his fellow nominees;
 - Ignition Business Spotlight: American Fueling Systems;
 - 2014 E3 Awards Nominee: American Fueling Systems;
 - GMSDC Success: American Fueling Systems.
- 5. 3 YEC Member Companies Form Important Outside Partnerships Quotes by Rahim Charania. https://yec.co/2015/06/3-yec-member-companies-form-important-outside-partnerships/?inf-contact-key=1e1608a6c597625820fadb082da8634b099823b430c4450d5e9208bc0cdb30ff
- 6. Rahim Charania quoted by Switch and Shift in "14 Must-Follow Pieces of Leadership Advice" article. http://switchandshift.com/14-must-follow-pieces-of-leadership-advice?inf contact key=683fb56b8883e8f4bae8c9163e63f6c3d1d0e10ec88f42e10ab29032fd026b28
- 7. Rahim Charania quoted by SmallBiztrends in "12 Important Factors for Growing Your Company" article. http://smallbiztrends.com/2015/04/growing-your-company.html?inf contact key=149fb7f42c18ea760ad24d3fdb171691576cff4b91be6062c827eff1c2cacb2b
- 8. Rahim Charania quoted by Smart Blogs on Leadership in "13 ways to re-energize your team". http://smartblogs.com/leadership/2015/03/25/13-ways-to-re-energize-your-team/?inf contact key=9af57f9c5faa867286c3d59e107b01aefad56435461cfdd74ed95a4973be9f7b
- 9. Rahim Charania is quoted by Success magazine in "The 8 most important basics of an elevator pitch". http://success.com/article/the-8-most-important-basics-of-an-elevator-pitch?inf contact key=1fd010cd1613f502ffd1473d313f37ca738ef76818bf0a7572eb9335d1656394
- 10. Rahim Charania is quoted by Success magazine in "10 best practices for making a good impression". http://success.com/article/10-best-practices-for-making-a-good-impression?inf contact key=9d0b1aa054740cf9059f0e312d6ed80a483930e0d1d66f26dd404540141045df
- 11. Alternative Fuels with Rahim Charania & Welding School Ryan Blythe. http://schoolforstartupsradio.com/2014/05/alternative fuels/
- 12. Rahim Charania is featured in Atlanta Business Chronicle in "Top 40 under 40 Community leaders". http://www.genekansas.com/images/uploads/40 Under 40 Atlanta Business Chronicle.pdf



ADDENDUM A CERTIFICATE OF INSURANCE

Client#: 1758187

08AMERIFUE

ACORD... CERTIFICATE OF LIABILITY INSURANCE

B/30/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

certificate holder in fleu of such endorsement(s).						
PRODUCER	CONTACT Michelle Leachman					
BB&T Insurance Services, Inc.	PHONE (A/C, No, Ext): 770 799-1617 FAX (A/C, No): 866 93	25-7122				
1825 Barrett Lakes Blvd #320	E-MAIL ADDRESS: mleachman@bbandt.com					
Kennesaw, GA 30144	INSURER(S) AFFORDING COVERAGE	NAIC#				
770 429-0482	INSURER A: Hallmark Specialty Insurance Co	26808				
INSURED	moditatio.	35378				
American Fueling Systems LLC	INSURER C: Accident Fund Ins Co of America 10					
121 Perimeter Center West	INSURER D : Cincinnati Insurance Company	10677				
Suite 250	INSURER E :					
Atlanta, GA 30346	INSURER F:					

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CONDITIONS. NSR TYPE OF INSURANCE NDS (WYD) POLICY NUMBER (MMDDYYYY) LIMITS LIMITS							
		INSR	WVD				LIMIT	_
Α	X COMMERCIAL GENERAL LIABILITY			77GLO16D85D	08/15/2016	08/15/2017		\$1,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$50,000
	X BI/PD Ded: \$5,000						MED EXP (Any one person)	\$Excluded
							PERSONAL & ADV INJURY	s1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000
	X POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$2,000,000
	OTHER:							\$
D	AUTOMOBILE LIABILITY			EBA0344554	08/11/2016	08/11/2017	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
	X ANY AUTO						BODILY INJURY (Per person)	\$
	ALL OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$
	X HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	\$
								\$
В	X UMBRELLA LIAB X OCCUR			XOBW6742216	08/26/2016	08/26/2017	EACH OCCURRENCE	\$5,000,000
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$5,000,000
	DED X RETENTION \$0							\$
С	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WCV6111155	04/24/2016	04/24/2017	X PER OTH-	
	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A					E.L. EACH ACCIDENT	\$1,000,000
	(Mandatory in NH)						E.L. DISEASE - EA EMPLOYEE	s1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	s1,000,000
							·	
DESC	DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)							

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
** Workers Comp Information ** Officers Excluded: Rahim Charania and Barkat Charania

CERTIFICATE HOLDER	CANCELLATION		
For Insurance Reference Only	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.		
	AUTHORIZED REPRESENTATIVE		
	Chief Benow		

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MML



ADDENDUM B VENDOR CERTIFICATIONS

Minority Business Enterprise Certification from National Minority Supplier Development Council

THIS CERTIFIES THAT

American Fueling Systems, LLC



* Nationally certified by the: GEORGIA MINORITY SUPPLIER DEVELOPMENT COUNCIL

*NAICS Code(s): 211112; 221210; 454310; 541614

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

03/09/2016

Issued Date

02/28/2017

Expiration Date

AT01269

Certificate Number

Stacey Key, President and CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



ADDENDUM C CITY OF DENTON AWARD LETTER



MATERIALS MANAGEMENT DIVISION • 901-B TEXAS STREET • DENTON, TEXAS 76209 940.349.7100 • FAX 940.349.7302

November 26, 2013

American Fueling Systems (AFS), LLC
Attn: Elizabeth Crockett, Director of Operations
Rahim Charania, Chief Executive Officer
121 Perimeter Center West, Suite 250
Atlanta, GA 30346
Ph# 770-399-7800

Email: ecrockett@americanfuelingsystems.com

RE: RFQ #5365 Design-Build of a Public Private Use Compressed Natural Gas Facility

Dear Ms. Crockett.

Introduction and General Information: Congratulations! This letter serves as notification that American Fueling Systems has been selected as a finalist in the evaluation process for RFQ #5365, for the Design/Build of a Public and Private Use Compressed Natural Gas Facility. In accordance with Texas Government Code 2254, the City of Denton hereby wishes to negotiate a potential contract with your firm. The City has attached Exhibits 1, as a pricing sheet submission with regards to the Natural Gas Fuel Rate pricing, and Exhibits 2, 3, 4, and 5, as additional information in regards to this project. Please submit your proposal, including pricing by December 13th at 2:00 pm (CST).

If you have any questions concerning this contract please contact me at (940) 349-7133.

Sincerely,

Elton D. Brock, MBA, CTPM, CTCM, C.P.M.
Manager, Material Management and Purchasing
City of Denton
901B Texas Street
Denton, Texas
940-349-7133

elton.brock@cityofdenton.com

"Dedicated to Quality and Service" www.cityofdenton.com



ADDENDUM D UNIVERSITY OF HOUSTON AWARD LETTER

UNIVERSITY OF HOUSTON SYSTEM

UNIVERSITY OF HOUSTON • UH-CLEAR LAKE
UH-DOWNTOWN • UH-VICTORIA

September 8, 2016

Mr. Rahim Charania Chief Executive Officer American Fueling Systems, LLC 121 Perimeter Center West, Suite 250 Atlanta, GA 30346 rcharania@americanfuelingsystems.com

Re: RFP730-14033 – Comprehensive Services Related to Programming, Design, Construction and Operation of a CNG Station for Public and Private Use

Dear Mr. Charania,

This letter is to inform you that American Fueling Systems, LLC is to be awarded a contract for the CNG Fueling Facility project after successful contract negotiation. Sean York, Director of the University of Houston Real Estate Services will be in contact with you in the near future to begin the contracting process. The University of Houston looks forward to a mutually successful business relationship with American Fueling Systems, LLC.

Sincerely,

Patrick Dupuy

Patrick Dupuy, CPSM, C.P.M., Procurement Manager Cc: Sean York